



Wealth Management

Are you on track to achieve your goals? Have you taken the time to prioritize your goals and identify what you can do to maximize your resources? Do you need help bringing your goals to life?

An analysis using RBC WealthPlan can help you answer these questions

If you are the type of person who likes to know where you are going in life, this analysis is an effective way to plan for your financial future. It helps you and your financial advisor understand your current financial situation, identify your life goals and determine what steps you can take to achieve those goals. Plus, it offers you the ability to weigh certain decisions and determine what is best for you and your family. With RBC WealthPlan, you and your financial advisor can create a personal analysis based on your vision for retirement.

Start with your expectations and concerns

When you think about retirement, what do you most look forward to? What is your personal vision of retirement? It might be an active lifestyle, travel or time with friends and family. Whatever your expectations of retirement, you likely have concerns for the future. When you think about retirement, what worries or concerns you? For many, running out of money, health care costs and suffering investment losses are top concerns.

Whatever you identify as expectations and concerns, whether they are shared or individual, RBC WealthPlan can easily include each in your personal plan.

Expectations example



Concerns example

| | Your Concerns | How your plan can Help |
|--------------------|--|--|
| | • Level of concern: High | |
| • | Cost of Health Care or Long-Term Care | Your plan will include the cost of Health Care and we'll see if you'd benefit from Long Term Care Insurance. |
| & & | Suffering Investment Losses | We'll create a plan that has the best chance to meet your Goals with the least risk. |
| | • Level of concern: Medium | |
| • | Running out of money | If your plan is in the Confidence Zone, there's less reason to worry. |
| • | Getting Alzheimer's (or other illness) | We'll consider Long-Term Care insurance & discuss Medical Directives & Power of Attorney. |
| ** | Parents needing care | We'll include a Goal for the cost of care for your parents. |
| | • Level of concern: Low | |
| & & | Kids mismanaging money | We'll discuss options that can help young adults learn good money habits and provide protection for assets. |

Investment and insurance products offered through RBC Wealth Management are not insured by the FDIC or any other federal government agency, are not deposits or other obligations of, or guaranteed by, a bank or any bank affiliate, and are subject to investment risks, including possible loss of the principal amount invested.

Consider your goals

Your goals, and the importance of each, are deeply personal to you. You may have some on your mind right now, or you may need help prioritizing what's important to you. RBC WealthPlan incorporates a conversational approach to identifying your goals and assigning an importance based on needs, wants and wishes.

How prepared are you for retirement?

More than likely, the primary reason you save and invest is to finance your retirement. But before you can determine your retirement preparedness, you will need answers to these three questions:

- · How much money will I need?
- · Where will it come from?
- · How long will it last?

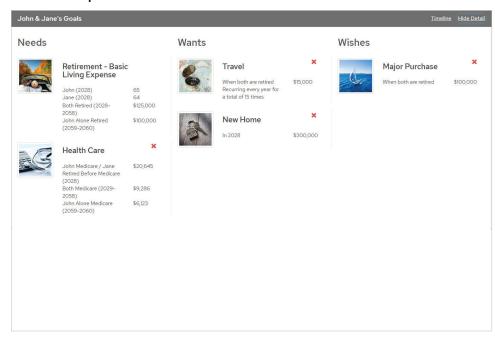
Don't worry if you don't know the answers yet; your RBC Wealth Management financial advisor and RBC WealthPlan can help. The answers to these questions may change over time and will be dependent on the following factors:

- · Retirement income sources
- · Current and future health status
- · Loss tolerance
- · Willingness to save
- · Desired legacy

As life and your expectations change, we can easily update your RBC WealthPlan to help confirm you remain prepared for what comes next.



Goals example



RBC WealthPlan, an interactive experience

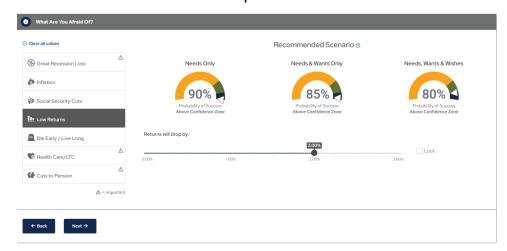
RBC WealthPlan allows you to take charge of your plan by utilizing the What Are You Afraid Of? tool. The tool focuses on plan variables that you cannot control. It allows you to see the impact of market or Social Security changes, inflation, plan returns, long-term care needs and other unexpected costs. Concerns identified through this feature are highlighted in RBC WealthPlan, reminding you to address them.

RBC WealthPlan also allows you to take charge of your plan by utilizing the Play Zone®, a tool that allows you to modify the things you can control—for example, if you retire earlier or later than you have currently planned, trade-offs that may be needed for one of your wants or wishes, and the importance of maximizing contributions during your working years. Play Zone allows you to see what is possible in retirement given the resources that you have.

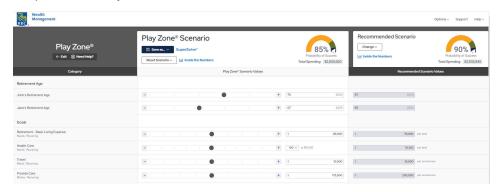
Start planning for your financial future today

An RBC WealthPlan analysis gives you and your financial advisor an abundance of information about your present and future financial possibilities. From there, your RBC Wealth Management financial advisor suggests strategies to help you produce the outcomes you dream about. Call your financial advisor today to schedule an appointment.

What Are You Afraid Of? tool example



Play Zone example





Important: The projections or other information generated by WealthPlan regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results. Results may vary with each use and over time.

RBC Wealth Management does not provide tax or legal advice. All decisions regarding the tax or legal implications of your investments should be made in connection with your independent tax or legal advisor. No information, including but not limited to written materials, provided by RBC WM should be construed as legal, accounting or tax advice.

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